



HAGEMAN
REALTY
Farmland Specialists



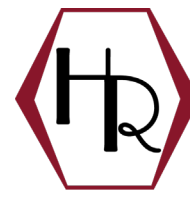
Hageman Realty has a long and distinguished history, built on the values of faith, family, and farming. Our story began in Remington, Indiana in 1976, where our family worked to improve the land, developing advanced drainage systems, enhancing soil fertility, and implementing new techniques.

Today, our business has evolved from selling our own improved farmland to now assisting others with the selling and buying of land. We've spent over 4 generations earning the trust of landowners and buyers in Indiana, Illinois, Texas, and Wisconsin, all while cultivating the history and insights that separates Hageman Realty from our competitors.

Our knowledge, reputation, and service has enabled us to successfully market millions of dollars of farmland properties. We also specialize in Commercial, Transitional, and Recreational land sales. We have confidence in our ability to successfully help every client through each step in the real estate sale and purchase process.

HISTORY. HERITAGE.
HAGEMAN.

OUR SPECIALTIES



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FARMLAND SALES

- Farmland sales made simple, seamless, and successful.
- We offer tailor-made marketing strategies to showcase the unique value of your land and reach the right buyers.
- With deep relationships and extensive contacts in the farming community, Hageman Realty brings unmatched resources to the table for every client.



RECREATIONAL LAND SALES

- Properly plan and develop your land to create the most desired habitat for wildlife and nature.
- Our team of outdoors enthusiasts excels in recreational real estate, offering consultation for a variety of wildlife activities so that you don't have to wonder if you're making the right choices.
- Whether you're interested in hunting, fishing, enjoying nature, or earning income through timber harvesting, Hageman Realty can help you achieve your recreational land goals.



TRANSITIONAL LAND SALES

- Find the best use for your property and increase the value of your land.
- Our team possesses a range of skills to help clients identify the best options for their unique property, whether the land is ideal for crop or livestock production, residential/commercial development, or energy production.
- With a proven track record of matching the right buyers with properties that offer added value, Hageman Realty is the right partner to help you maximize your property's potential.



COMMERCIAL LAND SALES

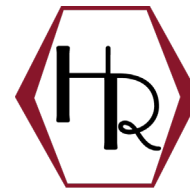
- Our team of experts are very knowledgeable and experienced in selling commercial properties, as well as economic development.
- We work closely with the Hageman Group, increasing your property's exposure our large network of professionals and potential buyers.



FARM MANAGEMENT

- Keep your best interests for you and your land protected.
- Rest assured that all details like soil fertility, drainage, and erosion control are being considered and cared for physically and financially.
- Through cultivating relationships with skilled farmers, Hageman Realty ensures that your land is cared for as if it were our own.

THE HAGEMAN REALTY DIFFERENCE



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We want to share the Hageman story of faith, family, and farmland that began in Remington, Indiana in 1976. Our predecessors worked together, as a family, to acquire and improve farmland by creating drainage systems, improving soil fertility, and implementing new agronomic practices.

The business evolved from selling our own improved farmland, repeating the process, into later assisting others with selling and buying land. Throughout nearly 50 years our family has earned the trust of landowners and buyers in Indiana, Illinois, Texas, and Wisconsin. The rich history and insights our family has cultivated over 4 generations separate Hageman Realty from our competitors.

Our knowledge as farmland specialists, combined with our reputation and service, has enabled us to successfully market millions of dollars of farmland properties. We also specialize in Commercial, Transitional, and Recreational Land sales and Development. We have confidence in our ability to successfully help every client through each step in the real estate sale and purchase process.



Our Sales Process

1 ASSESS

Applying our expertise in agriculture, land sale data, and knowledge of local markets, we assess the value of your land to determine the most competitive pricing and the method of sale that best fits your property to determine the most competitive pricing.

2 MARKET

Hageman Realty specializes in highly effective marketing strategies. This includes advertising your farmland in multiple forms of print, internet, and social media platforms and utilizing our extensive network of buyers and investors. We work with clients to prepare and present offers and assist in negotiating price and terms of the sale.

3 CLOSE

We do the work to coordinate closing and take care of the details to ensure a simple, seamless, and successful transaction.

Method of Sale



EXCLUSIVE LISTING

Key benefits of an exclusive listing are the ability to control the process, which includes setting the price, negotiating with multiple potential buyers, and working with timing needs of those buyers. Another key benefit is the ability to bring all buyers to the process. Large institutional and investment buyers often have internal rules that prevent them from buying at auction. Open listings also have a shared commission structure which encourages other brokers to bring their interested clients.



AUCTION

A key benefit of the auction process is a known sale date, creating certainty if deadlines must be met. Another key benefit is urgency and competition created when multiple buyers are brought to the same location; especially if it is a high quality piece and multiple buyers, with a very strong need or emotional desire to own the land, are brought together.

MEET THE TEAM

Your Local Farmland Specialists



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SARA HAGEMAN SCHENCK, ALC
Managing Broker
Farmland & Commercial Land Sales,
Farm Management



SUZY HAGEMAN RUST
Broker
Farmland & Residential Sales



HINNERK WOLTERS
Broker
Farmland & Commercial Land Sales,
Farm Management



AMANDA ANDREONI
Broker
Farmland Sales



LANDON WELLMAN
Broker
Farmland Sales



SHAD SCHENCK
Broker
Farmland & Recreational Land Sales,



JOCQUE SHELDON
Broker
Farmland Sales



KYLE SCOTT
Broker
Recreational Land Sales



MADDISON CLARK
Broker Assistant



JON FRISBY
General Counsel