# HAGEMAN REALTY FARM MANAGEMENT



Hageman Realty's experience in farm management services gives you an edge in the marketplace. Our qualified team throughout Indiana, Illinois, Wisconsin, Arkanses, and Texas provides prompt, innovative, and cost-effective farm management expertise to investors, absentee landowners, bankers, and farmers.

At Hageman Realty, we pay attention to the details that matter; fertility of the soil, proper drainage, and effective

erosion control—keeping in mind the landowner's best interest andfinancial impact. This is accomplished through the ability to cultivate relationships with skilled farmers that will take care of your land as if it was their own.

## Hageman Realty Farmland Management team offers:

- Diverse capabilities and resources, with a personalized approach.
- Hands-on business management techniques and oversight of operations on the farm.
- Knowledge and leadership in land stewardship, marketing, and agricultural trends.

### Hageman Realty Farmland Management aims to:

Maximize the soil fertility and yield capacity of farms under its management and identify potential improvements for the maximum return on investment for farm owners.

### MEET THE TEAM

Your Farm Management Specialists



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### HAGEMAN REALTY FARM MANAGEMENT



Our white glove farm management approach puts our knowledge and expertise to work for you. With over 40 years of farming and farm management experience, our team will work to take care of your farm and help you reach your goals. You will let us know your wants and desires, and we will develop and execute a plan to get you there. Our team will do all of the work; your only job is to receive the income.



### STEP 1 Information Gathering

Our team will talk with you about your farm, your goals, and you wants/desires.

We will gather the following:

- Current tenant/lease information
- **FSA** information
- Farm history
- Any wind, solar, or carbon inquiries
- Any other farm information



### STEP 2 Sign Agreements and Authorizations

We will send you the paperwork to sign:

- Farm Management Agreement
- Power of Attourney (POA)
- FSA authorization
- Lease agreement
- Bank account documents
- Any other applicable forms



#### STEP 3 Execution

After all of the information has been gathered and all paperwork has been completed, our team will begin executing your custom farm management plan.

We will also make sure that all questions are answered and that you understand how we work with you on issues such as cadences for fund transfers, communication, etc.



#### STEP 4 Communication

Regular communication will occur as needed between Hageman Realty, landowners, and tenants.

We will host an annual meeting to discuss:

- Understanding the farm value
- Current markets
- Current agriculture situations
- Future needs
- Updated cash rent amount
- Money projections
- Improvement discussions (Hageman Realty can manage, execute and direct all projects)

We pay attention to the details that matter to give you an edge in the marketplace.

